Business Resources and Support

JOCO First was created as an economic development entity to foster collaboration and further the economic and community development of Johnson County, Wyoming. Our mission is simple: To build and enhance our regional economy, attract new businesses and support the growth of existing ones. To this end, we offer a range of resources, services & incentives. If you're successful; the whole community benefits! Here you'll find a list of local, state, and regional resources, experts, and advisors to help you along the way.

Business Development and Support

JOCO First: Here to build and enhance our regional economy, attract new businesses and support the growth of existing ones. Contact our office for information and referral of business development resources.

63 N Burritt Avenue Buffalo, WY 82834 (307) 620-1123 http://bombermountainwy.com/

Buffalo Chamber of Commerce: A non-profit membership organization of businesses, professionals, organizations and interested individuals who join to advance commercial, financial, industrial, and civic interests of the community.

55 N Main Street Buffalo, WY 82834 (307) 684-5544 https://www.buffalowyo.com/

Wyoming Business Council: Overall support and direction, especially to other organizations that can help with specific needs. Loans and grants, financial tools, energy audits. Information and advice on business permitting, business relocation, commercial real estate, co-op advertising, co-op marketing, and developing business-ready sites and buildings.

Brandi Harlow
Northeast Regional Director
(Campbell, Crook, Johnson, Sheridan, and Weston counties)
(307) 689-1320
https://www.wyomingbusiness.org/

Wyoming Small Business Development Center: A good starting point for an entrepreneur just starting a business in Johnson County. A network of three programs from the University of Wyoming: Small Business Development Center, Procurement Technical Assistance Center, and

Market Research Center. Offering consulting support in areas such as business plans, marketing plans, licensing requirements, financial health checkups, business valuation, selling to the government, eCommerce, succession planning, international trade, tourism marketing, market research, business ethics, social media, and QuickBooks. Get in touch with your local advisor today and gain access to no-cost, confidential assistance.

345 Sinclair Street
Gillette, WY 82718
(Also in Sheridan on a regular basis; serving Campbell, Crook, Johnson, Sheridan, and Weston counties))
(307) 682-5232
https://www.wyomingsbdc.org/

Wyoming Technology Business Center: The WTBC focuses on developing early stage, technology-based companies, with an emphasis on high-growth firms. The WTBC's incubator program is focused on educating and supporting business start-ups throughout the state. WTBC provides statewide networking opportunities through an educational networking group called e2e Wyoming that is designed to improve the climate for the start-up and growth of entrepreneurial companies.

1981 Double Eagle Drive, Unit A Sheridan, WY 82801 (307) 675-1939 https:// http://www.uwyo.edu/wtbc/

Other Business Development and Support

Center for a Vital Community: Opportunities to strengthen community resources through training, collaboration, and sharing of information. Primary focus is nonprofit organizations.

245 Broadway St.
P.O. Box 1500
Sheridan, WY 82801
(307) 674-6446, Ext. 4203
http://www.sheridancvc.org/

Manufacturing-Works: Technical and business assistance to manufacturers and technical-oriented businesses, at their location.

Department 3362 1000 East University Avenue Laramie, WY 82071-2000 (307) 766-4811 http://www.manufacturing-works.com/ **SCORE**: Confidential counseling and low-cost workshop services. Learn to write a business plan, apply for a loan, hone your management skills, and become a more confident small business owner.

Main Office 402 N. Broadway Billings, MT, 59101 (406) 927-7640 https://www.score.org/#

Cheyenne office 5174 Horizon Loop Cheyenne, WY, 82001 (307) 275-4959 Technical Support: Email: help@score.org

https://cheyenne.score.org/?_ga=2.115567940.390794712.1581725471-557784072.1581725471

U.S. Department of Agriculture – Rural Development: Direct and guaranteed loans for expansion and preservation of jobs in rural communities; grants to finance the development of small and emerging private business.

Cottonwood Center 1949 Sugarland Dr. – Ste. 11 Sheridan, WY 82801 (307) 672-5820, Ext. 4

Wyoming
Dick Cheney Federal Building
Post Office Box 11005
100 East B Street, Room 1005
Casper, WY 82601

Voice: (307) 233-6700 Fax: (855) 415-3411

https://www.rd.usda.gov/wy

U.S. Small Business Administration: Training, counseling, financial assistance for small businesses.

Wyoming District Office 100 East B St. – Room 1011 P.O. Box 44001 Casper, WY 82602 (307) 261-6506 https://www.sba.gov/offices/district/wy/casper **Wyoming Research Products Center**: Assistance with patents, trademarks, copyrights, and licenses.

Dept. 3672 1000 E. University Ave. Laramie, WY 82071 (307) 766-2520 Fax: (307) 766-2530

Email: WyomingInvents@uwyo.edu

http://www.uwyo.edu/rpc/

Wyoming SBIR/STTR Initiative: Helping innovative tech-based small businesses in Wyoming to access federal aid to develop their new product concepts.

Dept. 3922 1000 E. University Ave. Laramie, WY 82071 (307) 766-2904 http://www.uwyo.edu/sbir/

Wyoming Women's Business Center: Help for current and prospective women business owners through counseling, training, and micro-finance programs to start or expand small businesses in the state of Wyoming.

Laramie Plains Civic Center, Suite 323
710 Garfield Street
P.O. Box 764
Laramie, WY 82073
(307) 460-3943
https://www.wyomingwomen.org/

Federal and State Legislation / Regulations / Information

Wyoming Secretary of State: Register your new Wyoming business with the Secretary of State's office.

Herschler Building East 122 W 25th St Suites 100 and 101 Cheyenne, WY 82002-0020

Business Division: (307) 777-7311 Compliance Division: (307) 777-7370 Elections Division: (307) 777-5860

http://soswy.state.wy.us/

Buffalo Registered Agents LLC: All Wyoming LLCs, Wyoming corporations, and basically any type of business entity formed or registered with the Wyoming Secretary of State has to appoint a registered agent with a physical address in the State of Wyoming that will be at that address during normal business hours. The registered agent maintains a critical communication point with the State of Wyoming on your behalf.

412 N Main St. Suite 100
Buffalo, WY 82834
(307) 554-1800
https://www.wyregisteredagent.net/wyoming-company
Starting a business in Buffalo, WY? Here's a checklist:
https://www.wyregisteredagent.net/how-to-start-a-business-in-buffalo-wyoming

Department of Labor Employment Laws: The elaws (Employment Laws Assistance for Workers and Small Businesses) Advisors are a set of interactive, online tools developed by the U.S. Department of Labor (DOL) to help employers and employees learn more about their rights and responsibilities under numerous Federal employment laws.

https://webapps.dol.gov/elaws/

Occupational Safety & Health Administration: Regulations, compliance, statistics, grants, recordkeeping.

https://www.osha.gov/

Workers' Safety and Compensation Division – Employer Services: The Wyoming Department of Workforce Services (DWS) has recently realigned into three primary areas: Workforce Standards, Policy and Communications, and Workforce Programs.

Wyoming Department of Workforce Services One S. Scott St., Ste. 2 Sheridan, WY 82801 (307) 673-1987 http://doe.wyo.gov/

IRS Tax Information for Businesses: Includes information for corporations, charities, and non-profits, international businesses, partnerships, small business, and self-employed. Most IRS forms also available.

Cottonwood Center 1949 Sugarland Dr. Sheridan, WY 82801 (307) 672-2788 https://www.irs.gov/businesses **Wyoming State Sales Tax**: Setting up state sales tax reporting, and general information about the applicability of the Wyoming sales tax.

Mike Romanjenko 303 S. Main St. Sheridan, WY 82801 (307) 674-8559 http://revenue.wyo.gov/

Government Contracts: General Services Administration contracts for billions of dollars' worth of products and services for federal agencies.

https://www.gsa.gov/

System for Award Management (SAM): You must have an active registration in SAM to do business with the Federal Government. There is no cost to use SAM.

https://www.sam.gov/SAM/

U.S. Patent and Trademark Office: Programs, procedures, how-to information on patients, trademarks, and intellectual property.

https://www.uspto.gov/

Market Data

Johnson County and Wyoming Demographics

Wyoming Department of Administration and Information http://eadiv.state.wy.us/Wy_facts/Johnson2018.htm

Wyoming Business Council-Explore community data by city, county, state, or region https://www.wyomingsites.com/statewy/community?page=1&s%5BSortBy%5D=name&s%5BSortDirection%5D=false&s%5BCommunityType%5D=2

Wyoming Labor Market Information

http://doe.state.wy.us/lmi/ces.htm

United States Census Bureau

https://www.census.gov/quickfacts/fact/table/johnsoncountywyoming/PST045218

Buffalo Chamber of Commerce: Check our Chamber Member Directory for 300+ of the businesses and organizations in Johnson County, organized by business category.

https://www.buffalowyo.com/

General Business Information

Entrepreneur.com: Articles on starting a business, franchises, marketing, management, and an "Ask the Expert" section.

https://www.entrepreneur.com/

U.S. Chamber of Commerce: "Toolkit" articles of information for small businesses. (click on Toolkits on the top bar)

https://uschambersmallbusinessnation.com/start

Johnson County Maps

Johnson County GIS Department

http://www.johnsoncountywyoming.org/departments/gis/

Johnson County Mapserver (online map)

https://maps.greenwoodmap.com/johnson/

Johnson County Zoning Map (Draft)

http://www.johnsoncountywyoming.org/jcco/wp-content/uploads/2017/09/certifiedzoningmap_regdoc.pdf