

Business Resources and Support

JOCO First was created as an economic development entity to foster collaboration and further the economic and community development of Johnson County, Wyoming. Our mission is simple: To build and enhance our regional economy, attract new businesses and support the growth of existing ones. To this end, we offer a range of resources, services & incentives. If you're successful; the whole community benefits! Here you'll find a list of local, state, and regional resources, experts, and advisors to help you along the way.

Business Development and Support

JOCO First: Here to build and enhance our regional economy, attract new businesses and support the growth of existing ones. Contact our office for information and referral of business development resources.

63 N Burritt Avenue
Buffalo, WY 82834
(307) 620-1123
<http://bombermountainwy.com/>

Buffalo Chamber of Commerce: A non-profit membership organization of businesses, professionals, organizations and interested individuals who join to advance commercial, financial, industrial, and civic interests of the community.

55 N Main Street
Buffalo, WY 82834
(307) 684-5544
<https://www.buffalowyo.com/>

Wyoming Business Council: Overall support and direction, especially to other organizations that can help with specific needs. Loans and grants, financial tools, energy audits. Information and advice on business permitting, business relocation, commercial real estate, co-op advertising, co-op marketing, and developing business-ready sites and buildings.

Brandi Harlow
Northeast Regional Director
(Campbell, Crook, Johnson, Sheridan, and Weston counties)
(307) 689-1320
<https://www.wyomingbusiness.org/>

Wyoming Small Business Development Center: A good starting point for an entrepreneur just starting a business in Johnson County. A network of three programs from the University of Wyoming: Small Business Development Center, Procurement Technical Assistance Center, and

Market Research Center. Offering consulting support in areas such as business plans, marketing plans, licensing requirements, financial health checkups, business valuation, selling to the government, eCommerce, succession planning, international trade, tourism marketing, market research, business ethics, social media, and QuickBooks. Get in touch with your local advisor today and gain access to no-cost, confidential assistance.

345 Sinclair Street
Gillette, WY 82718
(Also in Sheridan on a regular basis; serving Campbell, Crook, Johnson, Sheridan, and Weston counties)
(307) 682-5232
<https://www.wyomingsbdc.org/>

U.S. Small Business Administration (SBA): Training, counseling, financial assistance for small businesses.

Wyoming District Office
100 East B St. – Room 1011
P.O. Box 44001
Casper, WY 82602
(307) 261-6506
<https://www.sba.gov/offices/district/wy/casper>

A business guide: Planning, launching, managing, and growing your business.
https://www.sba.gov/sites/default/files/files/resourceguide_3160.pdf

Writing a business plan: A great resource (and examples) for writing your business plan.
https://www.sba.gov/business-guide/plan-your-business/write-your-business-plan?fbclid=IwAR2jaT3LmfbM0mh1Z_ZauSsZnP0aGiNLsU2FZAj_P6m1ZOlcuxsJoNkBCJM

Funding programs available through the SBA: Loans, investment capital, disaster assistance, surety bonds, and grants.
<https://www.sba.gov/funding-programs>

Other Business Development and Support

Center for a Vital Community: Opportunities to strengthen community resources through training, collaboration, and sharing of information. Primary focus is nonprofit organizations.

245 Broadway St.
P.O. Box 1500
Sheridan, WY 82801
(307) 674-6446, Ext. 4203
<http://www.sheridancvc.org/>

Manufacturing-Works: Technical and business assistance to manufacturers and technical-oriented businesses, at their location.

Department 3362
1000 East University Avenue
Laramie, WY 82071-2000
(307) 766-4811
<http://www.manufacturing-works.com/>

SCORE: Confidential counseling and low-cost workshop services. Learn to write a business plan, apply for a loan, hone your management skills, and become a more confident small business owner.

Main Office
402 N. Broadway
Billings, MT, 59101
(406) 927-7640
<https://www.score.org/#>

Cheyenne office
5174 Horizon Loop
Cheyenne, WY, 82001
(307) 275-4959
Technical Support:
Email: help@score.org
https://cheyenne.score.org/?_ga=2.115567940.390794712.1581725471-557784072.1581725471

U.S. Department of Agriculture – Rural Development: Direct and guaranteed loans for expansion and preservation of jobs in rural communities; grants to finance the development of small and emerging private business.

Cottonwood Center
1949 Sugarland Dr. – Ste. 11
Sheridan, WY 82801
(307) 672-5820, Ext. 4

Wyoming
Dick Cheney Federal Building
Post Office Box 11005
100 East B Street, Room 1005
Casper, WY 82601
Voice: (307) 233-6700
Fax: (855) 415-3411
<https://www.rd.usda.gov/wy>

Wyoming Research Products Center: Assistance with patents, trademarks, copyrights, and licenses.

Dept. 3672
1000 E. University Ave.
Laramie, WY 82071
(307) 766-2520
Fax: (307) 766-2530
Email: WyomingInvents@uwyo.edu
<http://www.uwyo.edu/rpc/>

Wyoming SBIR/STTR Initiative: Helping innovative tech-based small businesses in Wyoming to access federal aid to develop their new product concepts.

Dept. 3922
1000 E. University Ave.
Laramie, WY 82071
(307) 766-2904
<http://www.uwyo.edu/sbir/>

Wyoming Technology Business Center: The WTBC focuses on developing early stage, technology-based companies, with an emphasis on high-growth firms. The WTBC's incubator program is focused on educating and supporting business start-ups throughout the state. WTBC provides statewide networking opportunities through an educational networking group called e2e Wyoming that is designed to improve the climate for the start-up and growth of entrepreneurial companies.

1981 Double Eagle Drive, Unit A
Sheridan, WY 82801
(307) 675-1939
[https:// http://www.uwyo.edu/wtbc/](https://http://www.uwyo.edu/wtbc/)

Wyoming Women's Business Center: Help for current and prospective women business owners through counseling, training, and micro-finance programs to start or expand small businesses in the state of Wyoming.

Laramie Plains Civic Center, Suite 323
710 Garfield Street
P.O. Box 764
Laramie, WY 82073
(307) 460-3943
<https://www.wyomingwomen.org/>

Federal and State Legislation / Regulations / Information

Wyoming Secretary of State: Register your new Wyoming business with the Secretary of State's office.

Herschler Building East
122 W 25th St
Suites 100 and 101
Cheyenne, WY 82002-0020
Business Division: (307) 777-7311
Compliance Division: (307) 777-7370
Elections Division: (307) 777-5860
<http://soswy.state.wy.us/>

Buffalo Registered Agents LLC: All Wyoming LLCs, Wyoming corporations, and basically any type of business entity formed or registered with the Wyoming Secretary of State has to appoint a registered agent with a physical address in the State of Wyoming that will be at that address during normal business hours. The registered agent maintains a critical communication point with the State of Wyoming on your behalf.

412 N Main St. Suite 100
Buffalo, WY 82834
(307) 554-1800
<https://www.wyregisteredagent.net/wyoming-company>
Starting a business in Buffalo, WY? Here's a checklist:
<https://www.wyregisteredagent.net/how-to-start-a-business-in-buffalo-wyoming>

Department of Labor Employment Laws: The elaws (Employment Laws Assistance for Workers and Small Businesses) Advisors are a set of interactive, online tools developed by the U.S. Department of Labor (DOL) to help employers and employees learn more about their rights and responsibilities under numerous Federal employment laws.

<https://webapps.dol.gov/elaws/>

Occupational Safety & Health Administration: Regulations, compliance, statistics, grants, recordkeeping.

<https://www.osha.gov/>

Workers' Safety and Compensation Division – Employer Services: The Wyoming Department of Workforce Services (DWS) has recently realigned into three primary areas: Workforce Standards, Policy and Communications, and Workforce Programs.

Wyoming Department of Workforce Services
One S. Scott St., Ste. 2
Sheridan, WY 82801

(307) 673-1987
<http://doe.wyo.gov/>

IRS Tax Information for Businesses: Includes information for corporations, charities, and non-profits, international businesses, partnerships, small business, and self-employed. Most IRS forms also available.

Cottonwood Center
1949 Sugarland Dr.
Sheridan, WY 82801
(307) 672-2788
<https://www.irs.gov/businesses>

Wyoming State Sales Tax: Setting up state sales tax reporting, and general information about the applicability of the Wyoming sales tax.

Mike Romanjenko
303 S. Main St.
Sheridan, WY 82801
(307) 674-8559
<http://revenue.wyo.gov/>

Government Contracts: General Services Administration contracts for billions of dollars' worth of products and services for federal agencies.

<https://www.gsa.gov/>

System for Award Management (SAM): You must have an active registration in SAM to do business with the Federal Government. There is no cost to use SAM.

<https://www.sam.gov/SAM/>

U.S. Patent and Trademark Office: Programs, procedures, how-to information on patents, trademarks, and intellectual property.

<https://www.uspto.gov/>

Market Data

Johnson County and Wyoming Demographics

Wyoming Department of Administration and Information
http://eativ.state.wy.us/Wy_facts/Johnson2018.htm

Wyoming Business Council-Explore community data by city, county, state, or region

<https://www.wyomingsites.com/statewy/community?page=1&s%5BSortBy%5D=name&s%5BSortDirection%5D=false&s%5BCommunityType%5D=2>

Wyoming Labor Market Information

<http://doe.state.wy.us/lmi/ces.htm>

United States Census Bureau

<https://www.census.gov/quickfacts/fact/table/johnsoncountywyoming/PST045218>

Buffalo Chamber of Commerce: Check our Chamber Member Directory for 300+ of the businesses and organizations in Johnson County, organized by business category.

<https://www.buffalowyo.com/>

General Business Information

Entrepreneur.com: Articles on starting a business, franchises, marketing, management, and an “Ask the Expert” section.

<https://www.entrepreneur.com/>

U.S. Chamber of Commerce: “Toolkit” articles of information for small businesses. (click on Toolkits on the top bar)

<https://uschamberssmallbusinessnation.com/start>

Johnson County Maps

Johnson County GIS Department

<http://www.johnsoncountywyoming.org/departments/gis/>

Johnson County Mapserver (online map)

<https://maps.greenwoodmap.com/johnson/>

Johnson County Zoning Map (Draft)

http://www.johnsoncountywyoming.org/jcco/wp-content/uploads/2017/09/certifiedzoningmap_regdoc.pdf